

Unlocking Savings & Efficiency

**IT Cost Transformation:
From Pressure to Opportunity**

September 2025

In 3 weeks, we show you how to save millions by adopting your IT sourcing approach

YOUR CHALLENGE TODAY...



- Cost pressure for 2026 budgets
- Impression to pay too much for specific IT Services
- Impact of augmented AI on labor demand
- Automation and insourcing versus outsourcing
- Positive impacts of global sourcing to get best talents

ADEX PARTNERS VALUE COMMITMENT



Practical insights & benchmarks



Options for immediate optimization



Measurable results for augmented AI cases



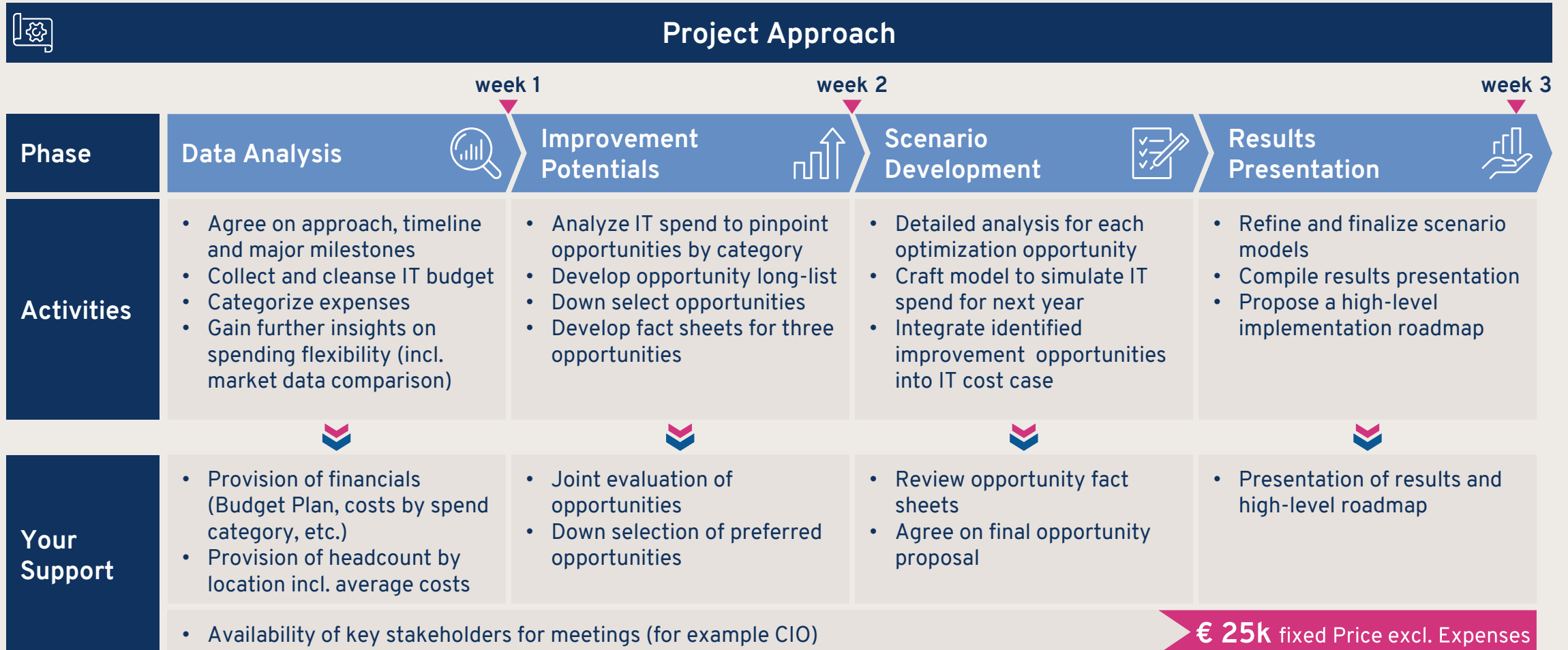
Clear path for IT services negotiation













Mid term roadmap to have IT spend under control



Four simple steps to gain tangible insights and an achievable plan to save your 2026 IT budget



Gain full transparency on IT costs across internal and external resources, re-shape IT service delivery, and realize immediate savings

<div>European Specialty Paper Production</div> <div></div> <div> € 3.0 bn</div> <div> 7,000</div> <div> 13+ countries</div> <div> 37+ plants</div>	<div></div> <div>20% potential, 10% realized immediate</div>	<div></div> <div>Clear model for managed services sourcing</div>	<div></div> <div>Re-negotiated sourcing contract</div>	
	<div>Project Scope</div> <div><ul style="list-style-type: none">• Identify cost improvement options for managed services• Gain insights on labor cost and pyramid across sourcing locations• Prepare negotiation strategy for managed services contract</div>		<div>AdEx Partners Contribution</div> <div><ul style="list-style-type: none">• Develop headcount and pyramid plan for IT services team• Benchmark labor costs across 4 sourcing locations• Identify improvements and define negotiation strategy with suppliers</div>	



Leverage Automation to insource IT Service delivery to a new Nearshore hub at lower cost access to right talents, and better quality

<div>Building Materials Manufacturer</div> <div></div> <div><div></div>€ 3.8 bn</div> <div><div></div>13,500</div> <div><div></div>45+ countries</div> <div><div></div>100+ plants</div> <td><div></div><div>8% lower cost as outsourcing partner</div></td> <td><div></div><div>Access to IT professionals and skills</div></td> <td><div></div><div>Increased user satisfaction by 8%</div></td>	<div></div> <div>8% lower cost as outsourcing partner</div>	<div></div> <div>Access to IT professionals and skills</div>	<div></div> <div>Increased user satisfaction by 8%</div>
	<div>Project Scope</div>		<div>AdEx Partners Contribution</div>
	<ul style="list-style-type: none">Identify IT services with a high potential for automationAssess how to deliver the services from a nearshore hubCalculate cost impacts and analyze savings compared to outsourcing		<ul style="list-style-type: none">Assess location strategy and benchmark labor costsDefined roles and job descriptions for the new nearshore hubDevelop insourcing roadmap for selected and automated services



Boost IT efficiency through IT OpEx flexibilization and strategic growth alignment

European Toy Manufacturer



€ 250 m



500



15+ countries



7+ plants



0.5% IT OpEx flexibilization via consolidation



€ 150k annual savings from prioritized initiatives



Future-proof IT scalability aligned with growth

Project Scope



- Optimize IT OpEx ratio via variabilization levers
- Identify and prioritize vendor consolidation opportunities
- Develop scenarios aligning IT scalability and business growth

AdEx Partners Contribution



- Deliver benchmarks, cost analyses and savings roadmap
- Build future-proof IT scenarios with growth recommendations
- Bring proven expertise in IT cost transformation



Ready to expose hidden IT costs? Let's start your savings journey today.

Reach out to our experts



AdEx Partners.
Passion meets
Transformation



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